



**TISHMAN INTERNATIONAL  
COMPANIES**

The Trusted Name in Real Estate®

**Tishman International Takes Leading Role in Educating U.S. Investors**

**About Bulgaria's Advantages**

***The Company Cosponsors Technology Forum in Silicon Valley***

(Los Angeles, CA – March 2013) – Tishman International, a real estate investment firm based in Los Angeles with offices throughout Europe, cosponsored, along with *Financial Times*, the Bulgarian Technology Investment Forum, which was presented by the Bulgaria Ministry of Economy, Energy and Tourism's InvestBulgaria Agency (IBA) at the Sheraton Hotel in Palo Alto, CA.

Tishman International is one of the first major U.S. companies that early on recognized Bulgaria's potential for U.S. companies growing internationally and invested in the nation's commercial infrastructure, developing the 1.8-million-square-foot Sofia Airport Center (SAC) office and logistics complex, now the nation's first LEED-certified project. Tishman International has also pioneered technological innovations at SAC, including advanced fiber optics building management and security technologies, as well as the introduction of Western-style management services, leasing concepts and amenities.

As a result of SAC's innovations, a roster of prestigious international companies have located their regional or national headquarters there. [name and title of tenant spokesperson], said, "It's unique to find a facility in Eastern Europe such as SAC with all the features, bells and whistles you would expect in a state-of-the art American facility. Our employees love the comfortable, healthy interiors, natural light and the convenience of the diverse onsite amenities."

SAC garnered the Bulgaria's 2012 *Building of the Year National Award* for *Best in the categories Green Buildings and Public Buildings with Business Functions* and was a contender for

*Responsible Business Award*, presented recently by the Bulgarian Business Leaders Forum. The complex offers healthy, green office space, leasing incentives, onsite management and security 24-7. Amenities and services include restaurants, cafés and other essential retail amenities, including a pharmacy, drycleaners and ATM, as well as recreational facilities; a fully equipped dance and aerobics studio; and 1.2-acre (5,000-square-meter) park, a central lake, outdoor seating, and hiking trails as well as a winter garden. An onsite hotel and conference center is also planned. The complex is conveniently located nearby Sofia International Airport and provides a full-range of transportation options to downtown and nearby hotels and other retail amenities.

Tishman is a proactive member of the Sofia business community and has emerged as a mentor to Bulgarian agencies and business leaders concerned with growing the nation economically and sustainability. The company is a member of Bulgarian Green Building Council (BGBC) and is a sponsor of the BGBC's Annual Sustainability Conference. Tishman also plays a key role in BalRec's annual real investment and market conference held in Sofia and provided expert speakers for both the 2011 and 2012 programs. A member of Cleantech Bulgaria's newly established Club for Sustainable Business Development, the Green Business Network, Tishman hosted the network's first meeting at SAC in February and has scheduled more meeting at SAC later this year.

"Bulgaria is already on the world's technology map," said Alan D. Levy, chairman of Tishman International, noting that the country has an established ecosystem of seed, accelerator and venture capital funds backing the next generation of Bulgarian technology firms. "Bulgarian technology companies, some of which are backed by top U.S. venture capital firms, are creating a niche globally with innovative technologies and solutions," he added, pointing out that companies, including as Hewlett-Packard, VMware, Johnson Controls and SAP, have set up global R&D centers, IT outsourcing, and manufacturing facilities here. Additionally, a recent *Businessweek* magazine article, noted that hundreds of small companies scattered around the capitol are doing projects for an impressive list of clients, including Boeing, BMW, General Motors and Siemens.

Levy, who also is an Honorary Consul for the Republic of Bulgaria in Southern California, participated in

the second Annual American Chamber of Commerce Bulgaria (AmCham) Roadshow last May, meeting with business leaders in Los Angeles, San Francisco and Austin, TX. The company also cosponsored U.S. events presented by the Bulgarian Embassy in Washington, DC, and Los Angeles Consulate on March 4<sup>th</sup> to celebrate the National Day of the Republic of Bulgaria, 70<sup>th</sup> Anniversary of the Rescue of Bulgarian Jews and 110<sup>th</sup> anniversary of Bulgarian – US diplomatic relations.

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*About Tishman International - Tishman International Companies is currently active in the United States, United Kingdom and Central & Eastern Europe including Bulgaria, Hungary, Czech Republic, Slovakia and Romania. The firm specializes, in the acquisition, development, management and financing of commercial real estate. Tishman has been a consultant and joint venture partner to some of the world's leading institutions and private investors and has recently been appointed by a UK Fund to provide asset and development management services for a portfolio of 12 properties located in Romania, Hungary, and Slovakia.*

*About Tishman International in Europe - In 1986, Tishman International established its European headquarters in London, England. Since then, the company has developed and managed in excess of six million square feet of premier office and commercial space in the United Kingdom. Additionally, Tishman has provided acquisition and management expertise for millions of square feet of prime real estate assets in Europe, including several Supermarket Centres in the Czech Republic for an International Supermarket Company. Its prestigious roster of clients and partners has included Metropolitan Life, New York Life, Teachers Insurance, Bank of America, Grosvenor International, Citibank, American Express, Fidelity Investments, Lend Lease, HVB Real Estate, and many others.*